



ANNUAL REPORT 2022



Institute of Urban Living, Inc. DBA Hyacinth's Place

Annual report 2022

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"Societies are only as strong as their weakest member"



CEO URLA BARROW WELCOMES YOU

Greetings and thank you for your continued support. Hyacinth's Place has entered its twelfth year of serving homeless women with a mental health diagnosis. In acknowledging our work and the challenges we have encountered over the years, I have often said to our donors, "it is as exciting as it is difficult because resources are limited and the need is immense". However, 2022 was a good year for both the residents of Hyacinth's Place and the management of the organization.

It was the year that we promised to diversify and increase our donor database. Our COVID recovery year when five women left Hyacinth's Place and moved into their own apartments in the wider community. It was the year that foundations recognized our need and granted us the funds to commence capacity building of the organization.

As non-profit organizations continue to meet the challenges of serving the most vulnerable in our communities, we were pleasantly surprised by the quality of volunteerism being offered through corporate and governmental agencies. In 2022, the requests to host volunteers surpassed our needs and this included a group of "Fulbright scholars" from countries throughout the world. With limited funds for personnel, we also enjoyed the services of professional volunteers and training (through the Cafritz foundation "Catchafire" program), from individuals nationally and internationally.

It is with anticipation and pride that we greet another year of service in fulfilling our mission. Gratitude and appreciation are extended to a stable and committed Board of Directors, a small but dedicated staff, the many donors who gave generously and unstintingly to this non-profit and to those foundations committed to affordable housing, mental health and addressing the problem of homelessness. Hyacinth's Place acknowledges with sincerity that you have made all the difference to this organization's work in changing lives and addressing some of our community's persistent but not unconquerable problems.



MESSAGE FROM PRESIDENT – BOARD OF DIRECTORS



However great our commitment to Hyacinth's Place may be, there is always much more to be done, and something new to be added to our wish list.

As I begin my second term as its president, there's an opening on the Board. Our Chief Executive and Chief Operations officer are conferring about who best to fill it. Ongoing members of the Board remain determined to continue to match outside donations, and to donate at least one thousand dollars every year.

Our avid hope is that one of these days, we'll be able to remove an item from our wish list, rather than add five more.

With Thanks and Gratitude.



Having recognized the need for capacity building, the Hyacinth's Place Board of Directors and management worked across sectors to mobilize support and additional resources to sustain the future of this non-profit organization. Skills, knowledge, and collaborative partnerships were our focus.

We worked with donors who understood the importance of Hyacinth's Place commitment to the homeless, of addressing mental health issues, and of the need for affordable housing in the District of Columbia. Understanding the need for capacity building, our funders provided the necessary financing.

In addition to Hyacinth's Place, this non-profit is committed to providing seniors who find themselves at risk of becoming homeless appropriate dwellings to age in place with the supportive services they need. We are committed to offering this vulnerable over-70 group safe, healthy, and COVID-compliant one-bedroom apartments based on "green" principles.

Our capacity building activities are in preparation for the "Hyacinth's Way" project, and we are addressing aspects of human resources, Information technology/social media, financial management, succession planning and building | corporate partnerships.

Capacity Building at Hyacinth's Place

Besides instantly boosting a home's artistic appearance, studies show that greenery can help clean the surrounding air, create a sense of wellness, and enhance life itself.

-Healthline

At Hyacinth's Place, when we speak of "plant therapy" we speak of the women interacting with plants to reduce their anxiety and feel calmer. Our entire four levels of living and interactive space are ordained with plants.

According to several reputable studies, some indoor plants can improve air quality, reduce stress, support cognitive health, and generally help people feel calmer and more relaxed, thus decreasing anxiety. Apart from being aesthetically pleasing to the eye, our indoor plants, contribute to cleaner, healthier air for us to breathe, thus improving our well-being and promoting a sense of calm and comfort.

We encourage the women to care for the plants and learn more about them. Over the years they have been an ice breaker for new residents who started their conversations over "which plants were their mother's favorites and how she cared for them". The subliminal effect of our plants is one that lifts the spirit and brings happiness.

MEMBERS OF THE BOARD

TOP Rev. Dr. Jaylene Chase, Michelle Bachelor, Teresa Ferrante Esq., Barbara Gross,
BOTTOM Dr. Dr. Kweku-Muata Osei-Bryson, Derin Abass-Teniola, Tamarah Teixeira, Oke Anyaegbunam



DOES HOUSING END HOMELESSNESS. WHY WE DO WHAT WE DO

The District of Columbia is a beautiful city and a great place to live for those who can afford to do so. The painful truth is that the high cost of living makes it very difficult for a large proportion of minority residents to realize the dream of affordable housing with any quality of life in the District of Columbia. Minimum wage in DC is \$17/hr. However, according to the National Low Income Housing Coalition, a minimum wage worker would have to work 77 hours every week to cover the rent of a one-bedroom apartment. The lack of affordable housing disproportionately affects people of color. African Americans make up 47 % of DC's residents, however, they represent 87 percent of people experiencing homelessness. According to the most recent statistics,

1 in every 100 hundred DC residents are homeless.

1 in 5 residents reported they could only make it for one month or less if they lost their current sources of household income.

1 IN 3 RESIDENTS reported being very or slightly worried about being able to pay their rent or mortgage on a good day.

Nearly 1 in 3 women experience homelessness in DC due to domestic violence

Thousands of DC residents are just one financial catastrophe away from losing the roof over their heads.

Over 50% of those experiencing homelessness are over 50 years of age.

From our work over these years, providing housing is only a part of the answer to ending homelessness. The nuances of what causes homelessness must be addressed. Issues of vocational capacity/skills; emotional stability; community security; affordability and availability of critical community services all serious considerations.

It has been estimated that DC needs to build more than 30,000 units of deeply affordable housing (0-30% MFI) to meet the current need.

Currently, In DC the housing costs continue to outpace local incomes and as a result, the door to affordable housing in the District is closing on many who call DC their home.





This year members of our community opened their hearts and wallets for Hyacinth's Place. We forged meaningful partnerships that tangibly supported the women and the operation of Hyacinth's Place.

DONORS AND THEIR GENEROSITY...

The very cold month of December had us feeling all warm and fuzzy as gifts and packages rolled in on a weekly basis, sometimes from anonymous sources. Of significance, is the relationships we have developed with Melin 360 and Sparrows' Landing. In addition to individual donors who granted us supplies from our WISH LIST, our donor partners have supported the women with inspirational sessions and consistent visits.

A part of our women's healing process is not only the knowledge that others care, but it is also understanding that our donors are committed to long term changing of their circumstances. Twelve years ago, when this organization first opened its doors we quickly realized we had no income or ability to generate revenue, other than our very low rental subsidies. It only took the generosity of one donor to start making a difference.

With the help of volunteers and Board members our donor database has grown. Our donors range from students to groups, foundations and corporations. Our Board collectively is committed to making an annual donation of Ten thousand dollars. With their donations, we ensure all the women receive free utilities, the organization save spending on household supplies and reinvest its revenue in programming and services desperately needed by the women who come to Hyacinth's Place.

To each and every donor, we say thank you. We greatly appreciate your continued support.

THANK YOU TO OUR DONORS

THE WASHINGTON DELICADOES

JASON CADDELL
RASHIDA CALVIN
BEVERLY CAMBRIDGE
ELIZABETH CERYAK
DR. JALENE CHASE
DENNIS & ZANDRA CHESTNUT
JESSE COLEY
PAPSY COLON
ANITA CONNELLY
N'HLAUNI CORLLEY
ANNIE S. DANIELS
RAMONA DEGRACE
MICAELA DEITCH
RESHESA DELOATCH
BETSY DIAZ
ELIZABETH DIETEL
MEGAN DIPIERO
PAMELA DYMEK
LAURA EHLE
ANDREW FERRANTE
DAVID FERRANTE
TERESA FERRANTE
BETH FITZGERALD
ELIZABETH FORTIER
MONICA FRANKLIN
TODD GARCIA
SHAUNA GEORGE
MARIA C GERMANY
PAUL GIESSNER
CHRISTIAN GILLILAND
DIARRA GREENE
JEYI GREENE
KAREN GREGORY
BARBARA GROSS
PETER GROVE
DANIEL GUTTMAN
AMANDA HAMILTON
FRANK HAMPTON
BRUCE HELDMAN
ASHBY HENDERSON
TOM HENRY
PATRICIA HUGHES
JANET JAEGER
EDNA JAMES
MARK JAMES
LAUREN JAREMA
EFE JESUOROBO
CHRISTINE Y. JONES
PAMELA KELLY
MICHELLE KENDRICK
DULCIE KUMI
RITA KUMI
ANNA LANTZ
ILLANA LARA
PHILIPPE LASSERRE
MARK LONTOK
MARSHALL LOVE
ROBERT LYNN
KYLE MALLOY
HAZEL MARSHALL
ZWADE MARSHALL
MANON MATCHETT
CHARQUINTA MCCRAY
KATHLEEN MCGARRITY
TABATHA MCNEILL
PHILIP MINTON
TASHENA MOORE



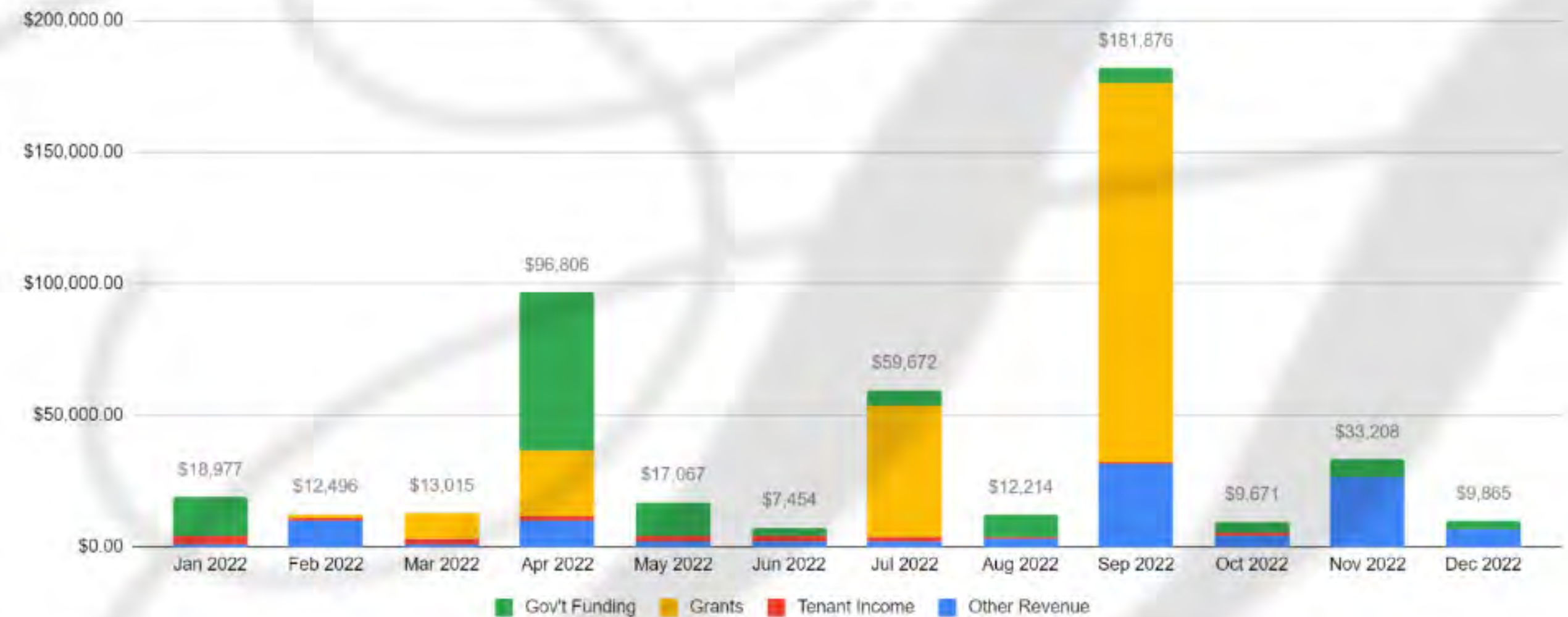
CARYL MOORMAN
RAMSEY MOORMAN
ISMAY L. MURRAY
CELESTE MYERS
LORETTA NESBITT
KELLEY O'CONNELL
CHIDINMA OPAIGBEOGU
SUSAN ORGE
KWEKU-MUATA OSEI-BRYSON
LISA PARKS-BALOGUN
PAUL PERRIN
CECELIA PIEKARSKI
RACHEL PODNOS
RHONDA POPE
PHOEBE RAMSEY
KARLA RHODES
PAUL RITACCO
WILLIAM ROGERS
DR COLIN RYAN
KATHRYN SCALFARI
ALEXANDRIA SHAND
DUANE SHIELDS
JACQUELYN SHORT SIMMONS
JEM SMALL
HALLET SMITH
GARRY TEIXEIRA
TAMARAH TEIXEIRA
LATORIE WALLACE
ELISABETH WARNER
ELIZABETH WARNER
JEARSEL WATSON
JEARSEL WATSON
ANDREW WELLE
GERRY WILLIAMS
CHANDRA WILLIAMS
MATTHEW WILLIAMS
STEPHANIE WILLIAMS
LARRY YOUNG
JENNIFER YOUSSEF
THOMAS ZORC
FOUNDATIONS
MORRIS & GWENDOLYN CAFRITZ FOUNDATION
SHARE FUND
LOCAL INITIATIVE SUPPORT CORPORATION
ENTERPRISE COMMUNITY PARTNERHIP
PEOPLE WITH DISABIULITY FUND
DC DEPARTMENT OF BEHAVIORAL HEALTH
DC HOUSING AUTHORITY
MILLER AND CHEVALLIER FOUNDATION
NEXT GENERATION GIVING CIRCLE
ARCANA FOUNDATION
ORGANIZATIONS
JUST BE WITH LEE
BRI COOLEY CONCEPTS
BESPOKE INC.
AM MGMT. GROUP
RAIFFA ANTIQUES
TROPICS ICE CREAM
WINE TASTINGS WITH KATHY
WILDERNESS TECHNOLOGY ALLIANCE
PETAL SHARE
CHARQUINTA MCCRAY
COMPASS PRO BONO DC
7TH DISTRICT METROPOLITAN POLICE DEPARTMENT
TECH SOUP
GREATER WASHINGTON COMMUNITY FOUNDATION

Hyacinth's Place finances are managed by J.M Business Solutions LLC. Following the pandemic, the organization focused on diversifying its funding sources and building new partnerships. We were fortunate to add two new foundations to our list of donors and we cultivated new individual donors.

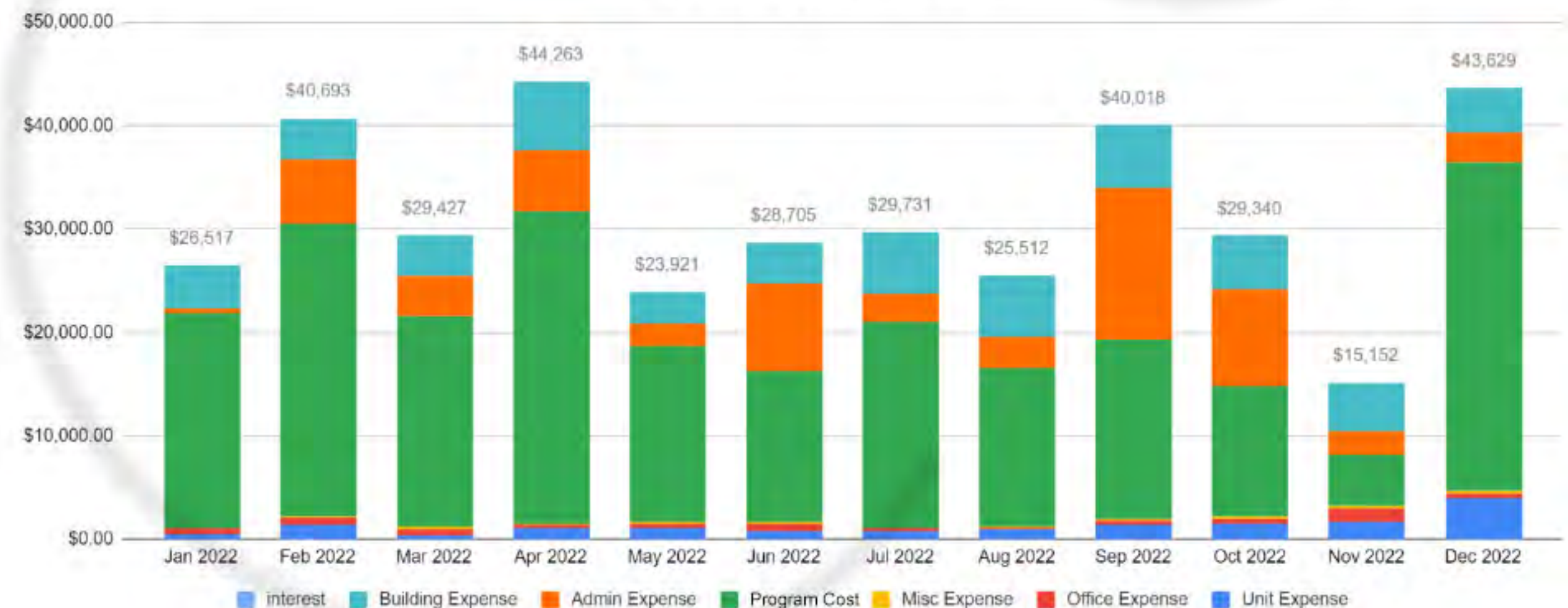
We continued with the generous supporters of several community entities. Hyacinth's Place appreciates the very important trust each donor places in this organization. We work hard to earn and maintain both transparency and accountability.

These charts Hyacinth's Place illustrate financial status over this year.

Total Revenue



Total Expenses



OUR WISH LIST

Women coming to Hyacinth’s Place are welcomed with fully furnished efficiency units including a full bathroom and kitchenette. Your support with the items below helps us continue to provide quality living for our residents.

VOLUNTEERS

- SOCIAL MEDIA TECHNICIAN
SUBSTANCE ABUSE COUNSELLOR
ADMINISTRATIVE ASSISTANT
LANDSCAPING SERVICES
- FINANCIAL COUNSELOR
MENTAL HEALTH COUNSELLOR
GRANT-WRITER/FUNDRAISER

EQUIPMENT

- SNOW BLOWER
MICROWAVE OVENS
SHAMPOO MACHINE
LAWN-MOWER FANS
- WEED WACKER
MINI REFRIGERATORS
VACUUM CLEANERS
PORTABLE AIR CONDITIONER

OFFICE/VOCATIONAL SUPPLIES

- Copy Paper
Permanent Markers
Tape & Dispensers
Staple-machines & Stables
Manila File Folders
USB Flash Drives
hole Punchers (2 & 3 hole
Punchers) Binders (All Sizes)
Bleach
Scrubbers & Dishwashing Sponges
Ziploc Bags (2 Gals, 1 gal and small)
- Pens & Pencils:
Highlighters, Scissors
Assorted Tapes Including Duct Tape
Envelopes (White Mailing & Brown)
Whiteout, Paper Clips, Thumb Nails
Post It Notes
Note Books
Sanitizing Wipes
Spray Cleaners
Paper Products
Tall Kitchen Garbage Bags



PEARLS OF WISDOM



1. If you can't fly then run, if you can't run then walk, If you can't walk then crawl, but whatever you do.... You must keep moving forward. - Martin Luther King Jr.
2. Your words will tell others what you think. Your actions will tell them what you believe.
3. Don't measure a man's success by how high he climbsbut how high he bounces when he hits bottom. - George S. Patton
4. If the only prayer you said in your whole life was, "thank you," that would suffice.
5. Peace begins with a smile. - Mother Teresa
6. Do not spoil what you have by desiring what you have not; remember that what you now have was once among the ---things you only hoped for. - Epicurus
7. When you want to succeed as badly as you want to breathe, then you will be successful. - Eric Thomas
8. Whatever you do, strive to do it so well that no man living and no man dead and no man yet to be born could do it any --- better. — Dr. Benjamin E. Mays
9. You block your dreams when you allow your fear to grow bigger than your faith.

Drop a pebble in the water: just a splash, and it is gone
But there's half-a-hundred ripples circling on and on
Spreading, spreading from the center, flowing on out to the sea
And there is no way of telling where the end is going to be

Drop a pebble in the water: In a minute you forget,
but little waves are flowing and the ripples circle yet.
And from those waves a-flowing a greater wave has grown
You've disturbed a mighty river by dropping in a stone

At Hyacinth's Place we drop a great many pebbles.

